**Binty Goswamee**

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Seeking a career opportunity to utilize my knowledge and experience in field of business development, customer relations, and account management.

**Summary**

* Holding an experience of 6 months with People Metrics in the field of Talent development and Talent Assessment.
* Post Graduate (Human Resource) From Vivekananda Education Society’s Institute of Management Studies and Research
* Focused and goal oriented driven with strong work ethics, continuously striving for improvement Coupled with commitment to offer quality work through performance
* Adaptable and a quick learner with skills to work under pressure
* Possesses strong negotiation, communication and analytical skills

**Educational qualification**

* Pursued PGDM in Human Resource from VESIMSR, 2014 with 70%
* Bachelors in Commerce (Accounting and Finance) From University of Mumbai in 2011 with 79.25%
* 12th from G.N.Khalsa College, Mumbai, Maharashtra State Board in 2008 with 69%
* 10th from Barnes School, Devlali, ICSE Board in 2006 with 61%

**Diplomas & Trainings**

* Diploma holder in Taxation from Welingkar Institute, Mumbai in the year 2009
* Diploma holder in Advertisement and Public Relations from Welingkar Institute, Mumbai in the year 2008

**Academic Projects**

* Summer Internship at Rashtriya Chemicals and Fertilizer Ltd, Mumbai in 2013, Duration of 2 Months Project on Training and Development activities and processes.
* Conducted a Training program for the stenographers at RCF ltd on Stress management and Personality Development. May 2013.
* Evaluation of effectiveness of training and Development programs.

**Membership**

* Member of ISTD, Mumbai
* Member of AIMA, Mumbai

**Professional experience**

**Project Executive in People Metrics,**   
Mumbai from April 2014 to October 2014  
Responsibilities

* Planning, Coordinating and Facilitating interface between consulting team and clients and other service providers/ vendors.
* Executing Project based Assessment Processes.
* Creating and generating reports and analysing data.
* Creating new leads through interaction with clients and cold calling.
* Developing simulation exercises (like Case Study, role Play, Team Game etc.) for assessing participants during an Assessment/Development Centre.

**Learning Officer in Edify Labs,**  
Mumbai from August 2013 to December 2013  
Responsibilities

* Business development and providing support to the execution team.
* Organizing Counselling sessions for students in order to evaluate their skills and area of Talent.
* Providing the proper feedback to the students for the further development through counselling sessions.
* Attending the workshops with the staff and the parents
* Critically analysing tools and products.
* Arranging the seminars and guest lectures in colleges and institutes in area of Career development and personality development.

**Areas of Interest:**

* Utilizing the skill set for development of the organization
* Making use of self-made ideology to gain the positive results and obtaining the goals of the organization

**Hobbies:**

Reading and Baking.

**Personal Details:**

* Date of Birth: 29/12/1989
* Marital Status: Single
* Languages known: English, Hindi, Marathi and Bengali.